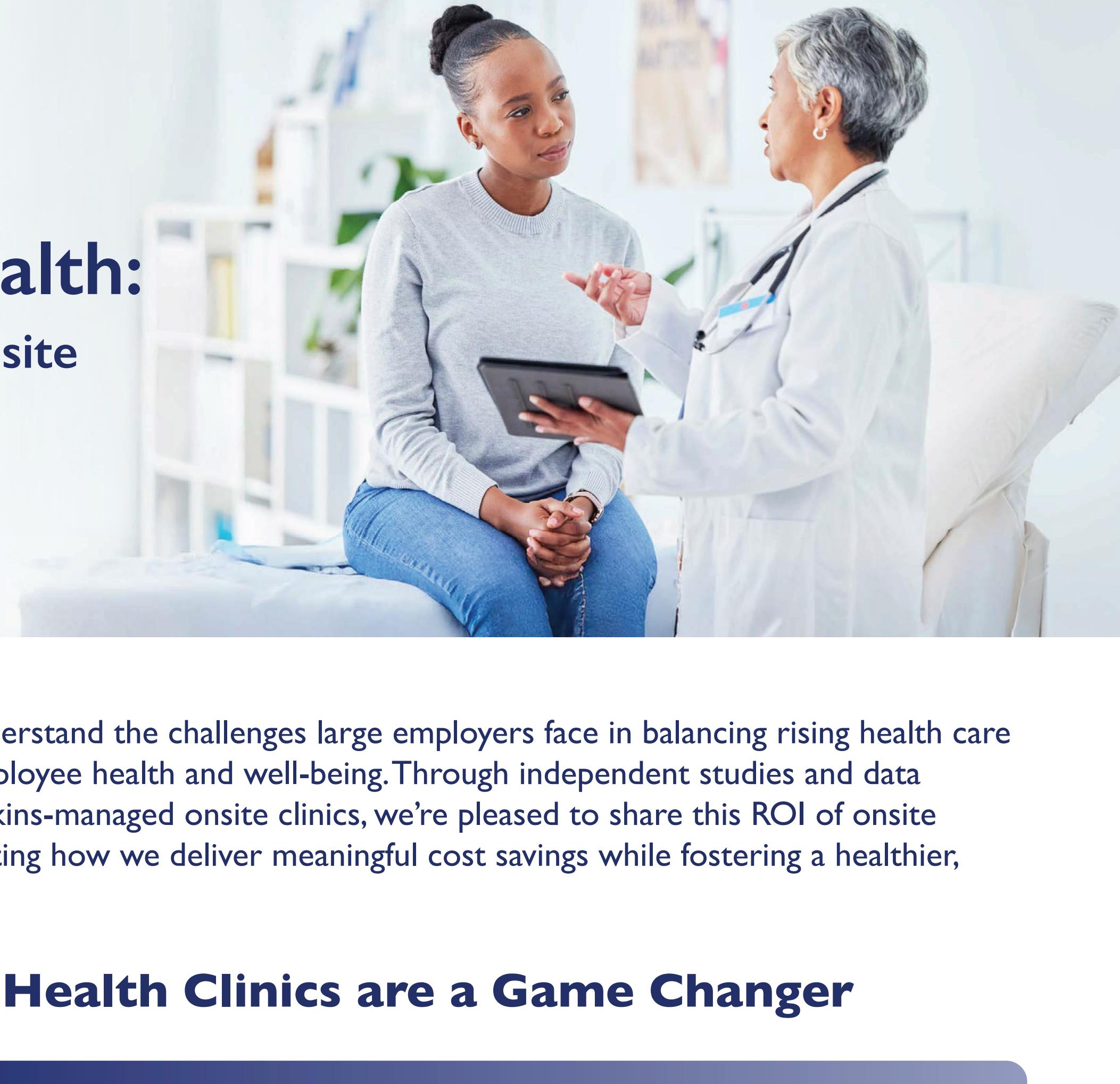


Transform

Workplace Health:

The Proven ROI of Onsite Health Care Clinics



At Johns Hopkins Medicine, we understand the challenges large employers face in balancing rising health care costs with the need to support employee health and well-being. Through independent studies and data gathered from our own Johns Hopkins-managed onsite clinics, we're pleased to share this ROI of onsite employee health clinics, demonstrating how we deliver meaningful cost savings while fostering a healthier, more productive workforce.

Why Onsite Health Clinics are a Game Changer

Reduced Time to Care

- **Employees save hours** accessing easily available care at the workplace.
- **Faster care** leads to quicker recoveries and **fewer days off**.

Results:

\$350,000

IN ANNUAL SAVINGS

from reduced time away from work for doctor visits.¹

- Expected time off halved for employees using the clinic.¹

Significant Health Care Savings

- Clinic users **save \$117** per member per month (PMPM) due to lower medical spend.²
- Onsite care reduces outpatient, specialist, ER and inpatient visits.²

Key Findings:

40%

of employees avoided an ER or urgent care visit due to the convenience of the clinic.¹

21%

fewer emergency room visits among employees.¹

Improved Employee Productivity

- Streamlined care means **less disruption to work**.
- Clinicians guide employees to top providers, enabling better long-term health.

Impact Over 3 Years:

\$9.3M

In productivity savings (47 FTEs) over care provided by community physicians.²

Annual productivity savings of

\$3.1M

driven by non-occupational acute care.²

Lower Worker's Compensation Costs

50% reduction in workplace injury frequency after clinic implementation.³

2.2x lower claim costs six years post-clinic establishment.³

Comparison of Cost Per Claim²:

Johns Hopkins clinic users:

\$5,900

Industry Benchmarks:

\$7,100-\$8,600

Enhanced Health Outcomes²

- Employees at clinic locations experience **fewer chronic conditions**, including hypertension, diabetes and coronary artery disease.
- **Higher compliance with preventive screenings** such as mammograms and cervical cancer checks.

- **Lower prevalence rates** for cardiovascular and other chronic conditions.²
- **Fewer ER visits** per 1,000 employees.²

The Bottom Line

Onsite clinics consistently deliver positive ROI, with measurable savings in health care costs, productivity gains and improved employee well-being.

Key Stats

\$400K

\$400,000+ in avoided costs from reduced absenteeism.¹

\$25

\$25 PMPM additional savings in clinics with athletic trainers.²

47%

decrease in total number of claims over three years.³

Why now? A Strategic Investment for the Future.

With rising health care costs and a growing primary care shortage, on-site clinics offer a sustainable solution to:



Lower total cost of care



Reduce absenteeism



Improve employee health



Attract and retain top talent

Partner with Johns Hopkins Medicine

Leverage our expertise in creating white-glove, customized on-site health care solutions that deliver measurable impact.

To learn more, email onsite@johnshopkinssolutions.com or visit johnshopkinssolutions.com/onsiteclinics

Footnotes:

¹ANNUAL REPORT - JHM Employee Health and Wellness Center (EHWC) 2019 Data

²Assessing Workplace Clinic Utilization and Performance: Lessons and Implications for Care Delivery. Journal of Occupational and Environmental Medicine, August 2020.

³Onsite Clinics Analysis/Employee Health and Wellness Assessing Workforce Clinic Utilization with Johns Hopkins data from 2016

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