

At **Johns Hopkins HealthCare Solutions**, we are dedicated to transforming groundbreaking scientific research into real-world solutions that improve global health. Our work goes beyond innovation — it is a commitment to making tangible differences in people's lives by commercializing the best of Johns Hopkins science.

Who We Are

We are a unique team within Johns Hopkins Medicine, dedicated to partnering with leading inventors to develop evidence-based, high-impact solutions that support health care providers, payers, large employers and governments. By turning world-class research into practical applications, we take products, services and companies to market, all to help organizations optimize health outcomes, reduce costs and advance patient care.



Our Mission

We exist to **improve people's health** and **well-being** by commercializing the best of Johns Hopkins Medicine, fueling the three-part mission of **research**, **education** and **patient care** at the heart of our institution. Our work is more than business — it is about creating a **shared impact** that empowers populations worldwide to be the healthiest they can be.

Why We Do What We Do

Johns Hopkins HealthCare Solutions partners with employers, advisors, health care organizations and analytics companies to sustain and advance our critical mission. The revenue generated from these collaborations strengthens research initiatives and supports the educational mission of Johns Hopkins. It's a powerful cycle — advancing health outcomes, fostering innovation and generating resources to fuel further breakthroughs.



How We Support the Work of Johns Hopkins

Our solutions are built and used within Johns Hopkins, ensuring they are grounded in the latest scientific advancements and aligned with the institution's high standards. We amplify the work of our **inventors**, helping to propel their extraordinary contributions to improving health. Our flagship products — the **ACG® System, Onsite Clinics** and **Naviance™** — are designed to address the most pressing health care challenges, from improving population health management to enhancing the effectiveness of workforce wellness programs.



ACG System: World-leading population health analytics tool that helps organizations optimize care delivery and financial sustainability. Developed at the Johns Hopkins Bloomberg School of Public Health, the ACG System is grounded in four decades of research and supported by more than 1,000 scientific publications. Continuously innovating, it is a trusted source for supporting smarter health care decisions worldwide.

Onsite Clinics

Onsite Clinics: Customized health care solutions that bring Johns Hopkins clinical care to the workplace in large employers, nationwide. Our onsite clinics provide convenient, high-quality care for employees, driving better health outcomes and reduced costs for employers. With decades of experience in the field, our clinics have become a cornerstone of our clients' commitment to better health.



Naviance: An employee benefit program focused on cancer prevention, navigation and support. The program promotes risk-reducing lifestyle choices, emphasizes the importance of screenings for early diagnosis, and provides critical, expert support during and after treatment to patients, managers and caregivers. This comprehensive approach stands out as a key solution for employers nationwide, as cancer remains a leading cost driver.

Partner With Us

We invite organizations to collaborate with **Johns Hopkins HealthCare Solutions** and leverage our evidence-based solutions to improve health outcomes. By working with us, you are not only enhancing the well-being of your workforce or population, but you are also directly contributing to the advancement of critical **research** and **innovation** at Johns Hopkins.

Let's work together to advance health care, improve lives and create a healthier future for all. To learn more or to explore strategic opportunities, visit johnshopkinssolutions.com or contact us directly at contact@johnshopkinssolutions.com.

